



Merck Sharp & Dohme Corp.
351 N. Sumneytown Pike
North Wales, PA 19454

April 6, 2020

<Merck announces temporary payment term extension on vaccine orders>

Dear Health Care Provider,

As a company dedicated to saving and improving lives, Merck shares your commitment to the health of patients, and we are working to keep our medicines and vaccines available to those who need them during this unprecedented COVID-19 pandemic. We recognize that the COVID-19 pandemic has significantly disrupted health care delivery, and we are working to find ways to help address your business challenges related to these disruptions.

In an effort to ease the difficult business decisions you are making during this challenging time, effective immediately, all open invoices for Merck vaccines purchased by Physician Clinic and Physician Practice customers through MerckVaccines.com, MerckOrders.com, or Merck Vaccine Customer Center beginning January 7, 2020 through April 6, 2020 will have 30 days added to their existing payment terms. No action is required on your part. A new invoice will not be issued; therefore, we recommend you simply make note of the additional 30 days to pay on your current invoice.

Additionally, all NEW orders placed by Physician Clinic and Physician Practice customers on Merckvaccines.com, MerckOrders.com, or through Merck Vaccine Customer Center April 6, 2020 through May 6, 2020 will have an additional 30-day payment term extension, for a total of 120 days to pay.

Product	Standard Payment Terms	Temporary Payment Terms
Merck US Vaccines	2% 90 days, NET 91	2% 120 days, NET 121

The temporary payment term extension is available to Physician Clinics and Physician Practices that purchase vaccines directly from Merck and are non-government solo practices or group medical practices operating an outpatient facility, medical office, freestanding emergicenter, or hospital-owned outpatient care area.

For Physician Clinics and Physician Practices that prefer to purchase Merck vaccines through a Physician Distributor, we encourage you to check with your Physician Distributor about the availability of a payment term extension.

Please contact your Merck Vaccines Sales Representative with any questions you may have, or contact the Merck Vaccines Customer Center at 877.VAX.MERCK (877.829.6372) for additional assistance.

Sincerely,

A handwritten signature in black ink, appearing to read 'Joanne Monahan', with a stylized, cursive script.

Joanne Monahan

Sr. Vice President, US Vaccines Business Unit Lead
Merck & Co., Inc

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