

April 2020

Dear Valued Healthcare Provider,

The fast-moving COVID-19 pandemic is impacting the lives of so many people here in the United States and globally. Thank you for all that you're doing to help those directly impacted by COVID-19 and for continuing to provide critical care and support for those in need.

As a global healthcare company, we are taking steps to both help prevent and treat COVID-19. Sanofi continues to collaborate with global governments and health agencies to develop investigational vaccines against the virus, while also investigating treatment options using existing medicines. Additionally, we remain focused on ensuring that those who need our medicines have access to them.

Sanofi Pasteur is also working to help support our customers through this crisis and in order to help customers who may be experiencing disruption or business challenges caused by the pandemic, effective April 13, 2020 Sanofi Pasteur will:

- Extend current payment terms for an additional 30 days on invoices due in April* and May 2020
 - Extend the 2% prompt pay discount on invoices due in April and May
- *Extension is retroactive to April 1, meaning any invoice due in the month of April will receive the additional 30 days

The 30-day extension applies to all purchases through Sanofi Pasteur or VaxServe via the following channels:

- Your Sanofi Pasteur sales representative
- VaccineShope.com
- 1-800-VACCINE (1-800-822-2463)
- VaxServe.com and/or 1-800-752-9338

We hope these temporary financial measures will help you manage through the pandemic while also ensuring you have the vaccines needed to continue to immunize where possible.

Please contact your Sanofi Pasteur field sales representative or Customer Service at 1-800-VACCINE (1-800-822-2463) for assistance.

Thank you again for all that you are doing to help combat COVID-19. We are indeed "in this together."

Sincerely,



Elaine O'Hara
Chief Commercial Officer, North America
Sanofi Pasteur

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